



Director of Philanthropy

educate girls

Remote (New York/Washington/San Francisco/Los Angeles) · Full-Time



Join us to Unlock Education for Millions of Girls

Every girl deserves the opportunity to learn, thrive, and shape her own future. At Educate Girls US, we exist to make that a reality.

Educate Girls is a U.S. based charity dedicated to advancing girls' education in India through high-impact local implementation partners. We invest in community-led organizations that understand the unique challenges facing girls and are best positioned to create lasting change.

Together with our partners, we work to:

- Enroll out-of-school girls into government schools
- Improve foundational learning outcomes for both girls and boys
- Mobilize communities to champion girls' education and gender equality

Our model combines deep community engagement with data, technology, behavioral science, and strong government partnerships to create sustainable, system-level change. Founded by Safeena Husain — TIME Women of the Year 2026 honoree, recipient of the 2023 WISE Prize for Education, — Educate Girls US has spent more than 14 years building one of the world's most innovative and effective education organizations, including launching one of the world's first Development Impact Bonds in education. Our vision is bold: a world where every girl is in school and learning.

The Opportunity

Educate Girls has spent more than 14 years building one of the world's most innovative and impactful education organizations. Our work has been recognized globally and supported by visionary funders and many leading philanthropic partners.

We are entering an exciting new phase of growth. We are looking for a **Director of Philanthropy** to lead Educate Girls US's fundraising strategy and expand our community of supporters across the United States and beyond.

This is an opportunity to build transformational partnerships with major philanthropists, foundations, corporations, and institutions while helping scale one of the world's most effective education movements.

Working closely with an ambitious international team, you will help mobilize the resources needed to impact more than millions of lives over the next decade.

If you're passionate about building relationships, creating ambitious fundraising strategies, and helping redefine what's possible for girls around the world, we'd love to meet you.

Who We're Looking For

We're seeking a strategic and enthusiastic fundraising leader who combines big-picture thinking with exceptional execution. You are:

- Deeply committed to girls' education, gender equality, and global development.
- A proven fundraiser with a track record of securing high seven-figure and transformational gifts from U.S.-based philanthropists, foundations, corporations, or institutional donors.
- An entrepreneurial builder who enjoys creating new opportunities and scaling ambitious fundraising programs.
- An exceptional relationship manager, equally comfortable engaging high-net-worth individuals, family offices, foundation leaders, corporate executives, and institutional partners.
- Experienced in U.S. nonprofit governance and working effectively with boards.
- A persuasive communicator who can translate complex program impact into compelling donor stories.
- Collaborative, culturally aware, and comfortable working across global teams.
- Knowledgeable about international development and/or education (preferred).

Key Responsibilities

Strategic Leadership

- Develop and lead Educate Girls US's resource mobilization strategy in alignment with global organizational priorities.
- Build a sustainable, diversified funding portfolio across individual philanthropy, foundations, corporations, and institutional donors.
- Identify emerging fundraising opportunities and strengthen the long-term donor pipeline.
- Conduct strategic prospect research and oversee donor due diligence.

Fundraising & Business Development

- Personally cultivate, solicit, and steward major donor relationships.
- Lead the development of compelling funding proposals, concept notes, presentations, reports, and donor communications.
- Build strategic partnerships with philanthropic institutions, corporations, and funding agencies.
- Lead fundraising campaigns, events, and donor engagement initiatives.
- Manage external fundraising consultants and agency relationships where appropriate.
- Ensure fundraising collateral and communications reflect Educate Girls' impact and strategic priorities.

Donor Stewardship

- Build trusted, long-term relationships with major donors and institutional partners.
- Design and deliver thoughtful stewardship experiences that inspire continued investment.
- Ensure grants are effectively managed, monitored, and reported on.
- Coordinate donor visits and learning journeys to showcase program impact.

Leadership & Operations

- Build and lead a high-performing U.S. fundraising function while fostering strong collaboration with global teams.
- Partner closely with the Global Director of Purpose & Resource Mobilization to shape global fundraising strategy.
- Monitor fundraising performance, pipeline health, revenue forecasts, cash flow, and key performance indicators.
- Prepare and present reports to the U.S. Board of Trustees, donors, and senior stakeholders.
- Develop annual fundraising budgets and oversee financial forecasting and reporting.

Why Join Educate Girls US?

This is more than a fundraising leadership role. You'll have the chance to:

- Lead a high-impact fundraising strategy for one of the world's most respected education nonprofits.
- Work alongside globally recognized leaders, philanthropists, and partners.
- Build transformational partnerships that unlock lasting systemic change.
- Join a collaborative, mission-driven, and globally connected team.
- Help ensure millions more girls gain access to education, opportunity, and brighter futures.

Position Details

Organization	Educate Girls US
Job Title	Director of Philanthropy
Reports To	Global Director of Purpose & Resource Mobilization
Location	Remote working but ideally based out of New York/Washington/San Francisco/Los Angeles
Employment Type	Full-Time 40 hours per week
Work Authorization	Applicants must be authorized to work in the United States
Compensation	Range \$90,000 – \$110,000

Ready to Make an Extraordinary Difference?

If you're excited by the opportunity to mobilize transformational philanthropy and help create a future where every girl has the opportunity to learn, we'd love to hear from you.

[Application Link](#)

Apply today and join us in changing millions of lives through the power of education